



THE LBS FAMILY



# LBS VACANCY BULLETIN

## COUNTER SALES ASSISTANT

### SWANSEA

An exciting opportunity has arisen for a Counter Sales Assistant to join our team at LBS Neath. We are looking for a self-motivated, customer service orientated individual with a track record of building relationships with customers.

#### About Us

LBS Builders Merchants is a family run, multi award winning business and the Merchant of choice within South Wales. With a network of 15 builders' merchant branches, 9 plumbing branches, a Civils and Roofing division as well as 7 kitchen and bathroom showrooms. We supply the most comprehensive range of building materials to the construction, DIY and engineering industry.

#### The Role

In this role you will be required to generate and co-ordinate sales through the office via telephone and face to face. Working on the Sales Counter, the main purpose of your role will involve proactively maximising sales and margin, whilst developing and maintaining good customer relations within your branch. You will need to build relationships with customers, both face to face and via the telephone, to help achieve sales growth for your branch.

#### The Person

The ideal candidate will be a team player with excellent communication and interpersonal skills. You will be self-motivated and have the drive to succeed in a fast paced Sales environment. You will have an excellent telephone manner and be confident in providing an excellent customer service.

**Hours of work: Monday to Friday 7.30 a.m. – 5.00 p.m. plus alternate Saturday mornings 08:00am – 12noon.**

**In return, we offer:** Staff Discount Scheme - Company Pension - Profit Share Scheme – Uniform – Length of Service Awards - Comprehensive Training and Development.

## HOW TO APPLY

If you are looking for a challenging role and wish to join a successful team then please complete an online application form from [www.lbsbm.co.uk/careers](http://www.lbsbm.co.uk/careers). Or if you have any questions please contact the HR department on [jobs@lbsbm.co.uk](mailto:jobs@lbsbm.co.uk)

## COMPANY VALUES



KNOWLEDGE



AMBITION



TEAMWORK



INTEGRITY



PASSION