



THE LBS FAMILY



LBS VACANCY BULLETIN

EXTERNAL SALES REPRESENTATIVE

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An exciting opportunity has arisen for a highly motivated sales individual to join our team in Llanelli as an External Sales Representative.

About Us

LBS Builders Merchants is a family run, multi award winning business and the Merchant of choice within South Wales. With a network of 15 builders' merchant branches, 9 plumbing branches, a Civils and Roofing division as well as 7 kitchen and bathroom showrooms. We supply the most comprehensive range of building materials to the construction, DIY and engineering industry.

The Role

This external based role will allow you to build productive and profitable relationships between existing customers within the surrounding areas whilst identifying and growing new business opportunities. You will report to the Branch Manager for daily relations and the Sales Manager for sales queries. Your responsibilities will include passing sales enquiries to your branch for quotation, following up leads and managing your call logs and sales ledger.

The Person

The successful candidate must be a highly motivated, enthusiastic individual with excellent communication skills. You will have a natural flair for selling and have a commitment to customer service. Previous experience within a similar sales role, ideally gained within a Builders Merchants or Construction Sector is Desirable, and a full UK driving license is essential.

Hours of work: Monday to Friday 7.30 a.m. – 5.00 p.m. plus alternate Saturday's 08:00am – 12noon.

In return, we offer: Competitive Salary – Company Car – Company Phone - Staff Purchase Scheme - Company Pension - Profit Share Scheme – Uniform - Training and Development.

HOW TO APPLY

If you are looking for a challenging role and wish to join a successful team then please complete an online application form from www.lbsbm.co.uk/careers. Or if you have any questions please contact the HR department on jobs@lbsbm.co.uk

COMPANY VALUES



KNOWLEDGE



AMBITION



TEAMWORK



INTEGRITY



PASSION