



THE LBS FAMILY



# LBS VACANCY BULLETIN

## EXTERNAL SALES REPRESENTATIVE

### CIVILS DIVISION - AMMANFORD

An exciting opportunity has arisen for a highly target driven External Sales Representative to join the team in the LBS CIVILS Division. The role of External Sales Representative is a crucial part of our business plan to strengthen our position within the Market.

#### About Us

LBS Builders Merchants is a family run, multi award winning company and the Merchants of choice within South Wales. Our Civils division primarily based in Ammanford Branch, supply's below ground products to the civil engineering and drainage sectors within South West Wales.

#### The Role

Reporting to the Branch Manager, the successful candidate will build productive and profitable relationships between the branches and customers within the surrounding areas by expanding our existing business whilst identifying and growing new business opportunities.

The successful candidate must be a highly motivated, enthusiastic individual with excellent communication skills, a natural flair for selling and have a commitment to customer service. Previous experience within a similar sales role, ideally gained within a Merchants or Civils Construction Sector is essential.

**Hours of work: Monday to Friday 7.30 a.m. – 5.00 p.m. plus alternate Saturday mornings 08:00a.m – 12noon.**

**In return, we offer:** Competitive Salary – Company Car - Staff Purchase Scheme - Company Pension - Profit Share Scheme – Uniform - Training and Development.

## HOW TO APPLY

If you are looking for a challenging role and wish to join a successful team then please complete an online application form from [www.lbsbm.co.uk/careers](http://www.lbsbm.co.uk/careers). Or if you have any questions please contact the HR department on [jobs@lbsbm.co.uk](mailto:jobs@lbsbm.co.uk)

## COMPANY VALUES



KNOWLEDGE



AMBITION



TEAMWORK



INTEGRITY



PASSION