



THE LBS FAMILY



LBS VACANCY BULLETIN

Sales Negotiator

CIVILS, AMMANFORD

About Us

An exciting opportunity has arisen for a highly motivated Sales Negotiator to join an engaged team at our specialist Civils division based in Ammanford.

LBS Builders Merchants is a family run, multi award winning business and the Merchant of choice within South Wales. With a network of 15 builders' merchant branches, 9 plumbing branches, a CIVILS and roofing division as well as 7 kitchen and bathroom showrooms, we supply the most comprehensive range of building materials to the construction, DIY and engineering industry.

The Role

In this key role reporting directly to the Branch Manager, your main duty will include supporting the Branch Manager in achieving and exceeding sales targets at optimum margins, ensuring we maintain high standards, and creating and maintaining a loyal customer base. You will be required to generate and co-ordinate sales through the office via telephone and face to face contact.

The Person

We are looking for someone who:

- Has knowledge of Civils products
- A professional with drive, energy and focus, and strong attention to detail
- Is enthusiastic and passionate about delivering an outstanding level of service
- Is well planned and structured in delivery of customer requirements
- Excellent customer service skills, naturally generating relationships with new and existing trade and retail customers, able to deal with customer queries and problems promptly as required

Hours of work: Monday to Friday 7.30 a.m. – 5.00 p.m. plus alternate Saturday mornings 8.00 a.m. – 12 noon.

In return, we offer: Competitive Salary - Staff Discount - Company Pension - Profit Share Scheme – Uniform – Length of Service Awards - Comprehensive Training and Development.

HOW TO APPLY

If you are looking for a challenging role and wish to join a successful team then please complete an online application form from www.lbsbm.co.uk/careers. Or if you have any questions please contact the HR department on jobs@lbsbm.co.uk

COMPANY VALUES



KNOWLEDGE



AMBITION



TEAMWORK



INTEGRITY



PASSION