



THE LBS FAMILY



# LBS VACANCY BULLETIN

## EXTERNAL SALES REPRESENTATIVE

### LLANTRISANT

An exciting opportunity has arisen for highly motivated sales professional to join our newest merchant venture in Llantrisant. This is a full-time, permanent position.

#### About Us

Founded in 1931, LBS Builders Merchants is the largest and leading independent builders' merchant in South Wales. LBS has 16 merchant branches, has 9 Total Plumbing Centres, 10 Middleton Kitchen & Bathroom showrooms, a specialist Civils business, a dedicated Roofing merchant, a Home & Garden Centre and Talbot Timber: a timber and roof truss supplier and manufacturer, spanning the whole of South Wales. We supply the most comprehensive range of building materials to the construction, DIY and engineering industry. We pride ourselves on being a one-stop-shop for all building needs.

#### The Role

This external based role will allow you to build productive and profitable relationships between existing customers within the surrounding areas whilst identifying and growing new business opportunities. You will report to the Branch Manager for daily relations and the Sales Manager for sales queries. Your responsibilities will include passing sales enquiries to your branch for quotation, following up leads and managing your call logs and sales ledger.

#### The Person

The successful candidate must be a highly motivated, enthusiastic individual with excellent communication skills. You will have a natural flair for selling and have a commitment to customer service. Previous experience within a similar sales role, ideally gained within a Builders Merchants or Construction Sector is Desirable, and a full UK driving license is essential.

**Hours of work: Monday to Friday 7.30 a.m. – 5.00 p.m. plus alternate Saturdays 08:00am – 12noon.**

#### In return, we offer:

Competitive Salary – Company Car – Company Phone - Staff Purchase Scheme - Company Pension - Profit Share Scheme – Training and Development opportunities – Childcare Vouchers – Length of Service Awards

## HOW TO APPLY

If you are looking for a challenging role and wish to join a successful team then please complete an online application form from [www.lbsbm.co.uk/careers](http://www.lbsbm.co.uk/careers). Or if you have any questions please contact the HR department on [jobs@lbsbm.co.uk](mailto:jobs@lbsbm.co.uk)

## COMPANY VALUES



KNOWLEDGE



AMBITION



TEAMWORK



INTEGRITY



PASSION