



THE LBS FAMILY



LBS VACANCY BULLETIN

BRANCH MANAGER

CARMARTHEN

An exciting opportunity has arisen for a highly motivated Branch Manager to lead our successful team at LBS Carmarthen.

About Us:

Founded in 1931, LBS Builders Merchants is the largest and leading independent builders' merchant in South Wales. LBS has 17 merchant branches, 10 Total Plumbing Centres, 11 Kitchen & Bathroom showrooms, a specialist Civils business, a dedicated Roofing merchant, a Home & Garden Centre and Talbot Timber: a timber and roof truss manufacturer and supplier, spanning the whole of South Wales. LBS employs over 380 local, expert staff throughout its branches and has a fleet of over 75 vehicles. The company supplies materials across many sectors including self-builds, large contractors, developers, plumbers, roofers, local authorities and the general public.

The Role:

Taking on this senior role, you will be responsible for driving the sales and profitability of the branch by leading and motivating your team, whilst ensuring outstanding level of customer service is maintained at all times. A committed & driven individual you will be responsible for all aspects of running the branch, financial control, operations, HR, H&S, procurement, stock and logistics. The role also involves providing quotations to customers and maximising sales opportunities through strategic business development.

The Person:

With a proven track record of successfully leading a team to meet targets, you will possess excellent people management skills and have a commitment to providing a first-class customer experience. The ideal candidate will need to be able to motivate the sales team both internal and external in driving sales and maximising profitability for the branch. Knowledge of Builders Merchants products is desirable; however, training will be available for the successful candidate.

Hours of work: Monday to Friday 7.30 a.m. – 5.00 p.m. plus alternate Saturday mornings 8.00 a.m. – 12 noon.

In return, we offer a comprehensive benefits package that includes: Competitive Salary, Company Car, Profit Share Scheme and Personal development opportunities.

HOW TO APPLY

If you are looking for a challenging role and wish to join a successful team then please complete an online application form from www.lbsbm.co.uk/careers. Or if you have any questions please contact the HR department on jobs@lbsbm.co.uk

COMPANY VALUES



KNOWLEDGE



AMBITION



TEAMWORK



INTEGRITY



PASSION