



THE LBS FAMILY



LBS VACANCY BULLETIN

COUNTER SALES ASSISTANT & MERCHANDISER AMMANFORD

An excellent opportunity has arisen for a Counter Sales Assistant & Merchandiser to join our friendly team in Ammanford.

About Us:

Founded in 1931, LBS Builders Merchants is the largest and leading independent builders' merchant in South Wales. LBS has 18 merchant branches, 12 Total Plumbing Centres, 11 Kitchen & Bathroom showrooms, a specialist Civils business, a dedicated Roofing merchant, a Home & Garden Centre, and Talbot Timber: a timber and roof truss manufacturer and supplier, spanning the whole of South Wales. LBS employs over 400 local, expert staff throughout its branches and has a fleet of over 75 vehicles. The company supplies building materials across many sectors including self-builds, large contractors, developers, plumbers, roofers, local authorities, and the general public.

The Role:

Working on the Sales Counter, the main purpose of your role will involve proactively maximising sales and margin, whilst developing and maintaining good customer relations within your branch. You will be required to generate and co-ordinate sales through the office via telephone and face to face and build relationships with customers to help achieve sales growth for your branch. Your duties will include receiving goods into the shop/warehouse and correctly storing them, maintaining displays as well as ensuring that stock levels are sufficient.

The Person:

Ideally you will be a self-motivated, customer service orientated individual with a track record of building relationships and rapport with customers. We are looking for a team player with excellent communication and interpersonal skills who can demonstrate the drive to succeed in a fast-paced sales environment. With a methodical approach to visual merchandising and managing stock, you will have an excellent telephone manner and be confident in delivering excellent customer service.

Working Hours:

On average 44.5 hours per week covering the branch opening times between 7.30 a.m. – 5.00 p.m. Monday to Friday plus alternate Saturday mornings 08:00 a.m. – 12noon.

In return, we offer:

Staff Purchase Scheme - Company Pension - Profit Share Scheme – Uniform - Training and Development opportunities - C2W - Length of Service Awards

HOW TO APPLY

If you are looking for a challenging role and wish to join a successful team then please complete an online application form from www.lbsbm.co.uk/careers. Or if you have any questions please contact the HR department on jobs@lbsbm.co.uk

COMPANY VALUES



KNOWLEDGE



AMBITION



TEAMWORK



INTEGRITY



PASSION