



THE LBS FAMILY



# LBS VACANCY BULLETIN

## COUNTER SALES ASSISTANT PORT TALBOT

An exciting opportunity has arisen for a Counter Sales Assistant to join our team based in Port Talbot.

### About Us:

Founded in 1931, LBS Builders Merchants is the largest and leading independent builders' merchant in South Wales. LBS has 18 merchant branches, has 12 Total Plumbing Centres, 11 LBS Kitchen & Bathroom showrooms, a specialist Civils business, a dedicated Roofing merchant, a Home & Garden Centre and Talbot Timber: a timber and roof truss supplier and manufacturer, spanning the whole of South Wales. We supply the most comprehensive range of building materials to the construction, DIY and engineering industry. We pride ourselves on being a one-stop-shop for all building needs.

### The Role:

Working on a busy branch sales counter, the main purpose of your role will involve proactively maximising sales and margin, whilst developing and maintaining good customer relations within your branch. In this role you will be required to generate and co-ordinate sales through the office via telephone and face to face. You will need to build relationships and rapport with customers to help achieve sales growth for your branch.

### The Person:

The ideal candidate will be a self-motivated, customer service orientated individual. We are looking for a team player with excellent communication and interpersonal skills who can demonstrate the drive to succeed in a fast-paced sales environment. Knowledge of building materials would be advantageous for this role.

### Working Hours:

On average 44.5 hours per week covering the branch opening times between 7.30 a.m. – 5.00 p.m. Monday to Friday plus alternate Saturday mornings 08:00 a.m. – 12 noon.

**In return, we offer:** Staff Discount Scheme - Company Pension - Profit Share Scheme – Uniform – Length of Service Awards - Comprehensive Training and Development Opportunities

## HOW TO APPLY

If you are looking for a challenging role and wish to join a successful team then please complete an online application form from [www.lbsbm.co.uk/careers](http://www.lbsbm.co.uk/careers). Or if you have any questions please contact the HR department on [jobs@lbsbm.co.uk](mailto:jobs@lbsbm.co.uk)

## COMPANY VALUES



KNOWLEDGE



AMBITION



TEAMWORK



INTEGRITY



PASSION