



THE LBS FAMILY



LBS VACANCY BULLETIN

COUNTER SALES ASSISTANT

SWANSEA

An exciting opportunity has arisen for a Counter Sales Assistant to join our team based in Swansea. This is a full-time, permanent position.

About Us:

Founded in 1931, LBS Builders Merchants is the largest and leading independent builders' merchant in South Wales. LBS has 18 merchant branches, has 12 Total Plumbing Centres, 11 LBS Kitchen & Bathroom showrooms, a specialist Civils business, a dedicated Roofing merchant, a Home & Garden Centre and Talbot Timber: a timber and roof truss supplier and manufacturer, spanning the whole of South Wales. We supply the most comprehensive range of building materials to the construction, DIY and engineering industry. We pride ourselves on being a one-stop-shop for all building needs.

The Role:

In this role you will be required to generate and co-ordinate sales through the office via telephone and face to face. Working on the Sales Counter, the main purpose of your role will involve proactively maximising sales and margin, whilst developing and maintaining good customer relations within your branch. You will need to build relationships with customers to help achieve sales growth for your branch.

The Person:

We are looking for a self-motivated, customer service orientated individual with a track record of building relationships with customers. The ideal candidate will be a team player with excellent communication and interpersonal skills. You will be self-motivated and have the drive to succeed in a fast-paced Sales environment. You will have an excellent telephone manner and be confident in providing an excellent customer service.

On average 44.5 hours per week covering the branch opening times between 7.30 a.m. – 4.30 p.m. Monday to Friday plus alternate Saturday mornings 08:00 a.m. – 12 noon.

In return, we offer: Staff Discount Scheme - Company Pension - Profit Share Scheme – Uniform – Length of Service Awards - Comprehensive Training and Development Opportunities

HOW TO APPLY

If you are looking for a challenging role and wish to join a successful team then please complete an online application form from www.lbsbm.co.uk/careers. Or if you have any questions please contact the HR department on jobs@lbsbm.co.uk

COMPANY VALUES



KNOWLEDGE



AMBITION



TEAMWORK



INTEGRITY



PASSION