



THE LBS FAMILY



# LBS VACANCY BULLETIN

## EXTERNAL SALES REPRESENTATIVE BARRY, CARDIFF & SURROUNDING AREA

An exciting opportunity has arisen for a highly motivated sales individual to join our LBS family as an External Sales Representative.

### About Us:

Founded in 1931, LBS Builders Merchants is the largest and leading independent builders' merchant in South Wales. LBS has 17 merchant branches, 10 Total Plumbing Centres, 11 Kitchen & Bathroom showrooms, a specialist Civils business, a dedicated Roofing merchant, a Home & Garden Centre and Talbot Timber: a timber and roof truss manufacturer and supplier, spanning the whole of South Wales. LBS employs over 380 local, expert staff throughout its branches and has a fleet of over 75 vehicles. The company supplies materials across many sectors including self-builds, large contractors, developers, plumbers, roofers, local authorities and the general public.

### The Role

Reporting to the Sales Manager in conjunction with the Branch Managers, the successful candidate will build productive and profitable relationships between the branch and customers within their sales territory. Maximising our existing business whilst developing and growing new business opportunities you will be an excellent communicator with strong sales and business acumen. Identifying new and innovative ways of meeting the demands and needs of our customers, you will be a seasoned sales professional with a natural flair for commercial sales and a passion for excellent customer service.

### The Person

The successful candidate must be a highly motivated, enthusiastic individual with excellent communication skills. You will have a natural flair for selling and have a commitment to customer service. Previous experience within a similar sales role, ideally gained within a Builders Merchants or Construction Sector is desirable, and a full UK driving licence is essential.

**Hours of work:** Monday to Friday 7.30 a.m. – 5.00 p.m. plus alternate Saturday mornings 08:00am – 12noon.

**In return, we offer:** Competitive Salary – Company Car – Company Phone - Staff Purchase Scheme - Company Pension - Profit Share Scheme – Uniform - Training and Development.

## HOW TO APPLY

If you are looking for a challenging role and wish to join a successful team then please complete an online application form from [www.lbsbm.co.uk/careers](http://www.lbsbm.co.uk/careers). Or if you have any questions please contact the HR department on [jobs@lbsbm.co.uk](mailto:jobs@lbsbm.co.uk)

## COMPANY VALUES



KNOWLEDGE



AMBITION



TEAMWORK



INTEGRITY



PASSION