



THE LBS FAMILY



# LBS VACANCY BULLETIN

## KITCHEN DESIGNER

### ABERYSTWYTH

We will soon be opening LBS Aberystwyth and as part of the new branch, we're excited to be launching a brand-new Kitchen Showroom. We are looking to appoint an experienced Kitchen Designer to join our team to train and develop, in preparation for the showroom opening.

#### About Us:

Founded in 1931, LBS Builders Merchants is the largest and leading independent builders' merchant in South Wales. LBS has 17 merchant branches, 10 Total Plumbing Centres, 11 Kitchen & Bathroom showrooms, a specialist Civils business, a dedicated Roofing merchant, a Home & Garden Centre and Talbot Timber: a timber and roof truss manufacturer and supplier, spanning the whole of South Wales. LBS employs over 380 local, expert staff throughout its branches and has a fleet of over 75 vehicles. The company supplies materials across many sectors including self-builds, large contractors, developers, plumbers, roofers, local authorities and the general public.

#### The Role:

Working in a modern showroom, attached to our Builders' Merchant outlet, your role will include:

- Working hard to meet and exceed showroom targets for both Sales & Profit Margin.
- Working closely with the LBS Branch Manager and Kitchen & Bathroom Commercial Manager to proactively identify new opportunities to gain new customers and market share.
- Providing outstanding levels of customer service to encourage positive testimonials & referrals.
- Providing product and design advice to both Trade & Retail customers.
- Visiting both Trade & Retail customers on site to provide a detailed survey.
- Using the latest design software, providing detailed plans & perspectives of your designs.
- Presenting your priced designs in a professional manner and ensuring enquiries are turned into sales.
- Placing your customers orders directly with suppliers in accordance with company procedures, collating orders and arranging delivery.

#### The Person:

The position requires a proactive, experienced Kitchen Designer that can build a customer base. The ideal candidate will have a proven record of delivering sales, high levels of customer service and excellent organisational skills within a showroom environment.

#### Hours of work:

Monday to Friday 8:00am to 5:00pm and alternate Saturday mornings 8:00am – 12noon.

#### In return, we offer:

Competitive Salary - Staff Purchase Scheme - Company Pension - Profit Share Scheme – Uniform - Training and Development opportunities - C2W - Length of Service Awards

## HOW TO APPLY

If you are looking for a challenging role and wish to join a successful team then please complete an online application form from [www.lbsbm.co.uk/careers](http://www.lbsbm.co.uk/careers). Or if you have any questions please contact the HR department on [jobs@lbsbm.co.uk](mailto:jobs@lbsbm.co.uk)

## COMPANY VALUES



KNOWLEDGE



AMBITION



TEAMWORK



INTEGRITY



PASSION