



THE LBS FAMILY



LBS VACANCY BULLETIN

KITCHEN & BATHROOM SHOWROOM MANAGER

HAVERFORDWEST

We are delighted to present an exciting opportunity for an ambitious, dynamic, and highly motivated Kitchen & Bathroom Showroom Manager for our new LBS Kitchen & Bathroom Showroom in Haverfordwest.

About Us:

Founded in 1931, LBS Builders Merchants is the largest and leading independent builders' merchant in South Wales. LBS has 17 merchant branches, 10 Total Plumbing Centres, 11 Middleton Kitchen & Bathroom showrooms, a specialist Civils business, a dedicated Roofing merchant, a Home & Garden Centre, and Talbot Timber: a timber and roof truss manufacturer and supplier, spanning the whole of South Wales. LBS employs over 400 local, expert staff throughout its branches and has a fleet of over 75 vehicles. The company supplies materials across many sectors including self-builds, large contractors, developers, plumbers, roofers, local authorities, and the public.

The Role:

Working in a large, bright modern showroom, your role will include: -

- Managing your Showroom team to meet & exceed your showroom sales & margin targets.
- Providing and ensuring outstanding levels of customer service to encourage positive testimonials & referrals.
- Providing product and design advice to both Trade & Retail customers.
- Visiting both Trade & Retail customers on site to provide a detailed survey.
- Using the latest design software, providing detailed plans & perspectives of your designs.
- Placing your customers orders directly with suppliers, collating orders and arranging delivery.
- Coaching, supporting, and developing your showroom team.
- Working closely with the LBS Branch Manager and Kitchen & Bathroom Commercial Manager to proactively identify new opportunities to gain market share.

The Person:

You will possess excellent people management skills and have a commitment to providing a first-class customer experience. We are looking for highly knowledgeable and ambitious individuals, with a proven track record in delivering profitable sales. Kitchens & Bathroom showroom experience is essential for this role.

Hours of work: An average of 44.5 hrs per week: Monday to Friday 8:00am – 5:00pm plus alternate Saturday mornings 8.00 a.m. – 12 noon.

In return, we offer a comprehensive benefits package that includes:

Competitive Salary - Staff Purchase Scheme - Company Pension - Profit Share Scheme – Uniform - Training and Development opportunities - C2W - Length of Service Awards

HOW TO APPLY

If you are looking for a challenging role and wish to join a successful team then please complete an online application form from www.lbsbm.co.uk/careers. Or if you have any questions please contact the HR department on jobs@lbsbm.co.uk

COMPANY VALUES



KNOWLEDGE



AMBITION



TEAMWORK



INTEGRITY



PASSION