



THE LBS FAMILY



LBS VACANCY BULLETIN

PRODUCT CATEGORY MANAGER: PLUMBING & HEATING, KITCHEN & BATHROOM

HEAD OFFICE, AMMANFORD

An exciting opportunity has arisen for a **Product Category Manager** to join the LBS procurement team to specialise in our plumbing & heating and kitchen & bathroom sectors.

About Us:

Founded in 1931, LBS Builders Merchants is the largest and leading independent builders' merchant in South Wales. LBS has 17 merchant branches, 10 Total Plumbing Centres, 11 Kitchen & Bathroom showrooms, a specialist Civils business, a dedicated Roofing merchant, a Home & Garden Centre and Talbot Timber: a timber and roof truss manufacturer and supplier, spanning the whole of South Wales. LBS employs over 390 local, expert staff throughout its branches and has a fleet of over 75 vehicles. The company supplies materials across many sectors including self-builds, large contractors, developers, plumbers, roofers, local authorities, and the general public.

The Person:

We are looking for a knowledgeable and driven buyer to increase profit, manage optimum stock levels and ensure branches hold a comprehensive product profile to maximise sales and conversion rates. Candidates will need to be analytical, organised and knowledgeable in their industry/product category field. Market awareness, communication & negotiation skills are also required.

Reporting to the Head of Procurement, you will be responsible for:

- Building a regional knowledge base, monitoring market trends and competitor analysis to develop a buying strategy to fit local demand.
- Negotiating discount terms, meeting with supplier representatives
- Ensuring the LBS range is comprehensive & correctly priced
- Maintaining stock profiles for each supplier based on branch type and demand.
- Procuring displays for new & remodelled Kitchen & Bathroom showrooms
- Collaborating with a number of key stakeholders across the business on procurement & stock management strategies
- Introducing new product ranges, or changes of supplier to company stock profile, and co-ordinate stock cleanse where applicable.
- Ensuring supplier pricing guides & terms is communicated in a timely and accurate manner with branch & sales staff.

Hours of work: An average of 42.5 hours per week, Monday to Friday 8.00am – 5.00pm.

In return, we offer: Competitive Salary, Staff Purchase Scheme, Company Pension, Profit Share Scheme, Training and Development, Length of Service Awards

HOW TO APPLY

If you are looking for a challenging role and wish to join a successful team then please complete an online application form from www.lbsbm.co.uk/careers. Or if you have any questions please contact the HR department on jobs@lbsbm.co.uk

COMPANY VALUES



KNOWLEDGE



AMBITION



TEAMWORK



INTEGRITY



PASSION