



THE LBS FAMILY



LBS VACANCY BULLETIN

TALBOT TIMBER – PEMBROKE DOCK

EXTERNAL SALES REPRESENTATIVE

Talbot Timber is part of the LBS Family and merged as part of a large acquisition in August 2016.

Talbot Timber has been supplying the construction industry across West Wales for over 35 years from branches in Pembrokeshire. Both Welsh businesses are family-owned, built upon strong partnerships with their customers and local communities, providing a perfect fit.

Talbot Timber has an established timber engineering and sheet material business based in Pembroke Dock, supplying engineered roof trusses, Pozi joists, and timber across South Wales and into the West Country. This part of the business will trade independently of the LBS branch network supplying its customer base of builders' merchants, joinery businesses and regional developers/contractors.

An excellent opportunity has arisen for a highly target driven External Sales Representative to join our team at Talbot Timber. The role of External Sales Representative is a crucial part of our business plan to strengthen our position across South Wales and expand our customer base.

Reporting to the General Manager / Sales Manager, the successful candidate will build productive and profitable relationships between the branches and customers within the South Wales area by expanding our existing business whilst identifying and growing new business opportunities.

The successful candidate must be a highly motivated, enthusiastic individual with excellent communication skills, a natural flair for selling and have a commitment to customer service. Experience in Timber & Panel Products along with Timber engineering (Trusses and Posi- Joists) is desirable but not essential as full training will be provided.

Hours of work: Monday to Friday 8:00 a.m. – 5.00 p.m.

In return, we offer:

- Competitive Salary
- Company Car
- Performance Related Incentive Scheme
- Staff Purchase Scheme
- Pension Scheme

HOW TO APPLY

If you are looking for a challenging role and wish to join a successful team then please complete an online application form from www.lbsbm.co.uk/careers. Or if you have any questions please contact the HR department on jobs@lbsbm.co.uk

COMPANY VALUES



KNOWLEDGE



AMBITION



TEAMWORK



INTEGRITY



PASSION